



TOTTICOGO

*A trusted advisor in private,
public and social sectors.*



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Totticogo is a management consulting and advisory company created to meet the needs of companies and public administration organizations that operates in various business segments, from small business organizations to larger companies.

It is a company based in Portugal, with a lot of experience working in Portuguese-speaking countries, such as Brazil, Angola, Mozambique and Cape Verde, through projects already developed in these countries.

The team has experience working in multilateral institutions including the World Bank, the African Development Bank and the European Union in various projects carried out directly and indirectly for these organizations.



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Totticogo is constituted by a multidisciplinary team with experts in Economics, Finance Management and Accounting, with more than 30 years of experience in the consulting sector. We provide support and advice to companies, public administration organizations, freelancers or entrepreneurs in order to support them to leverage and improve their financial structures and operations.

Focused on customer objectives, we research and develop approaches that allow us to find the best solution for each client. We have experience in the most varied sectors of activity and companies of different dimensions (from micro-enterprises to multinationals) and adapt our methodologies to each client.

We are a senior team of experienced consultants who can quickly create value for your business.

Mission

Our mission is to identify, promote and implement new solutions to companies and provide advice to organizations making them more competitive, human and productive and transform knowledge and information into financial and social results for the benefit of our customers, partners and employees.

Vision

To be a reference organization in the areas of evaluation, assembly and development of solutions for organizations, aligned with the practices of strategy, planning, management control and organizational development, constantly working to collaborate with the business of its customers.

Values

- Understand the clients business and constantly seek new ways to promote new financing solutions for organizations
- Respect the opinion and knowledge of customers and their privileged understanding of the business
- Ensure full transparency in relationships with employees, customers and suppliers
- Provide high quality advisory services with competitive prices and efficiently
- Observe in people the means of changes and achieve new challenges



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Consulting

We provide management and business support services including:

- Preparation of business plan
- Economic and financial feasibility studies
- Consulting services in the area of prospecting new markets, especially Portuguese speaking
- Definition of business processes and customer relationship
- HR Consulting (Performance Evaluation, Skills Management, Functional Profiles, Organizational Culture...), with other companies in the Group
- Marketing and Advertising Consulting, with other companies of the Group

Implementation of Financing Solutions

- Preparation of the financing proposal dossier for financial entities
- Identification of entities with the best profile to fit operations
- Support for negotiating meetings with financial entities
- Closing of the best conditions between the client and financial entities
- Closing of contractual documents through partners

Applications and Investment Projects

Totticogo develops investment projects and structures applications for Community funds for companies (to be constituted or with already structured business), starting by supporting companies in the context of their investment projects in incentive or credit systems available in the market.

Our service is framed as follows:

- Investment framework for funding within national, Community and international funds
- Instruction of application procedures for national, Community and international funds and their monitoring
- Preparation of dossiers for obtaining credit and negotiating with financial institutions
- Preparation of dossiers for raising capital and trading with potential investors or financial partners



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Expert and Research Areas

Totticogo offers services in all areas of social research and provides expert services in the following areas:

- Sampling methodology and opinion polls
- Quantitative studies and research
- Social and business surveys
- Miscellaneous representations
- Services - Multipurpose Lounge
- Short-term training course: Introduction to Data Analysis in SPSS; Intermediate Course of Data Analysis in SPSS - Hypothesis Tests; Computerized Accounting - PRIMAVERA

Over the years, Totticogo has developed studies and surveys for reputable national and international entities. To develop the activities that are part of its corporate purpose, Totticogo has a permanent staff and has used employees on a non-exclusive, highly qualified regime with proven experience in the various fields of knowledge, according to the specificity of the projects in the portfolio. In this regard, Totticogo has concluded numerous protocols with several prestigious International Universities, with the general objective of cooperation in the provision of consultancy services in market studies, opinion polls, and surveys on knowledge, attitudes and practices.



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